**Standard 1: Income**

**1.1. Interpret factors affecting income**

**a. Career choices and potential income**

**b. Educational requirements/training costs**

**c. Educational level**

**1.2 Analyze employer benefits packages**

**a. Savings plan**

**b. Retirement**

**c. Insurance**

**d. Leave (vacation, sick, etc.)**

**e. Stock purchase**

**f. Educational reimbursement**

**g. Incentive plans**

**h. Cafeteria plan**

**1.3 Demonstrate an understanding of inflation and its effect on purchasing power**

**a. Cost and availability of goods**

**b. Effect of cost on availability of and demand for goods**

**c. Inflation’s effect on the value of money**

**1.4 Examine the components of paying taxes**

**a. Types of taxes (Federal, State, County, City)**

**b. Personal and employer tax responsibilities**

**c. Various documents for reporting taxes (W-2, W-4, 1040, 1040-EZ, 1099, etc.)**

**1.5 Analyze the costs and benefits of paying taxes**

**1. Cost of government services (Police and fire protection, schools, roads, Social Security, AFDC, parks and recreation, etc.)**

**Standard 2: Money Management**

**2.1 Apply a decision making process to personal financial choices**

**2.2 Design a current personal financial plan**

**2.3 Create a realistic household budget that includes the following items:**

**1. Short-term components—saving and spending (housing, utilities, food, entertainment, clothing, transportation, personal items, insurance, etc.) 2. Long-term components—saving and spending (estate planning, wills, insurance, long-term care)**

**2.4 Understand banking procedures and services**

**1. Checking and savings accounts (maintaining and reconciling)**

**2. Bank service fees**

**3. Payment methods**

**4. Debit, bank, and automatic teller machine (ATM) cards**

**5. Loans**

**2.5 Analyze personal risk management (insurance)**

**1. Health**

**2. Life**

**3. Homeowners**

**4. Auto**

**5. Renters**

**6. Disability**

**7. Long-term care**

**Standard 3: Spending & Credit**

**3.1 Demonstrate knowledge of basic principles of consumer finance**

**1. Credit worthiness**

**2. Comparison shopping**

**3. Purchases**

**4. Goods/ Services**

**5. Consumer loans/credit life insurance**

**6. Opportunity cost**

**7. Consequences of purchasing choices**

**3.2 Demonstrate awareness of consumer protection and information**

**1. Personal responsibility**

**2. Laws and regulations**

**3. Legal documents, including contracts**

**4. Consumer protections**

**5. Crimes against consumers**

**6. Fraud/Scams**

**7. Identity theft/protection**

**8. Credit reporting services (Equifax, Trans Union, Experian, etc.)**

**9. Rental/ Lease**

**3.3 Analyze consumer debt management**

**1. Credit card use and abuse**

**2. Credit costs (interest [including APR], penalties, fees, credit score, etc.)**

**3. Loan consolidation (benefits and disadvantages)**

**4. Credit Counseling**

**5. Credit problems including bankruptcy, foreclosure, repossession, surrender of collateral (turn back), delinquency, garnishment, effect on employment and purchase of insurance, etc.**

**3.4. Examine various forms of credit payment**

**1. Installment**

**2. Bank draft**

**3. Electronic (Internet, debit card, electronic transfer, credit card)**

**3.5 Compare/contrast various types of loans**

**1. Mortgage**

**2. Balloon**

**3. Installment**

**4. Education/Training loans**

**5. Check cashing businesses**

**6. Personal**

**7. Secured and unsecured**

**8. Line of credit**

**9. Equity**

**10. Title loans**

**11. Pawn shops**

**Standard 4: Saving & Investing**

**4.1 Identify reasons for saving & investing**

**1. Education**

**2. Emergencies/rainy day**

**3. Short term goals**

**4. Long term goals**

**5. Retirement**

**6. Down payment**

**4.2 Evaluate methods of saving**

**1. Certificates of Deposit**

**2. Interest bearing savings account (Passbook savings)**

**3. Individual Retirement Account (IRA)—Roth and traditional**

**4. Pension plans (401K, 403B, annuities, etc.)**

**5. Education savings plans**

**4.3. Evaluate methods of investing**

**1. Stocks and bonds**

**2. Mutual funds**

**3. Real estate**

**4. Annuities**

**5. Business**

**4.4 Appraise other aspects of saving and investing**

**1. Diversification**

**2. Time value of money**

**3. Compound growth/ Accrued interest**

**4. Rule of 72 (divide interest rate into 72 to determine number of years in which money will double)**

**5. Risk and return**

**4.5 Identify regulatory agencies and their functions**

**1. Federal Deposit Insurance Corporation (FDIC)**

**2. Securities Exchange Commission (SEC)**

**3. Federal Reserve**

**4. Internal Revenue Service (IRS)**